

# Emerging Growth Companies & Venture Capital

## Providing Strategic Representation to Emerging Growth Clients

VLP's Emerging Growth Companies & Venture Capital practice represents venture-backed, angel-backed and self-funded emerging growth and start-up companies across a wide range of industries. Our firm also provides strategic advice and counsel to the individuals and entities that finance these innovative businesses, including venture capitalists, angel investors and private equity funds.

The attorneys at VLP are highly experienced professionals committed to delivering the sophisticated legal services start-up and emerging growth companies need to grow and expand their operations. Our legal team counsels and advises clients nationwide on a broad array of matters, including capital-raising, corporate finance and securities transactions involving:

- ➔ Angel investments and seed financings.
- ➔ Convertible debt and bridge loans.
- ➔ Venture capital financings.
- ➔ Strategic partnering and investments.
- ➔ Private equity investments.

At VLP our lawyers focus on developing creative solutions for companies and entrepreneurs operating across the technology and life sciences sectors. We share our client's entrepreneurial spirit and take the time to fully understand their products and services. By working side by side with our clients, our attorneys construct plans and strategies that best advance our clients' visions and operations.

## Wide Spectrum of Services to Companies

Our attorneys are driven to meet the complex and diverse legal needs of start-up and emerging growth companies. We have extensive experience advising our clients on entity formation, capitalization, corporate governance, equity compensation and capital-raising matters, and we prepare and negotiate the financing documentation covering the issuance of equity and debt securities. Documents are prepared by seasoned attorneys, not junior associates, legal staff or off-shore service firms.

Recognizing that many of our attorneys have served as in-house counsel and on management teams and boards of directors, clients turn to us to provide ongoing corporate counsel in connection with all aspects of their daily operations. We also collaborate with attorneys in other practice areas throughout our firm to address our clients' broader legal needs, ranging from intellectual property matters to complex incentive compensation arrangements. Additionally, the strong relationships and trust we have developed within the investor community allows us, when appropriate, to introduce our emerging-growth clients to potential investors that may be a good fit for their business ventures

## Strategic Counsel to Venture Capital Firms and Other Investors

In addition to representing start-up and emerging growth companies, VLP regularly counsels venture capital funds, corporate venture capital groups, pooled investment vehicles and angel, seed and high net worth investors. Our attorneys are well-versed in current market trends and prevailing deal terms and we work closely with our clients to create sophisticated financing strategies and deal structures that achieve optimal results.

### Practice Members

- Stacey N. Allen
- Adam Ally
- Thomas R. Anderson
- Scott Austin
- Whit Bissell
- Timothy R. Bowers
- Mark D. Bradford
- Dan Burke
- Lee Conner
- Jared Cook
- Jason D. Crain
- Lauren Fouser
- Elliot G. Freier
- David Goldenberg
- David M. Jargiello
- Christopher E. La Chance
- James P. O'Hare
- Helen E. Quinn
- Amit Raviv
- Aubrey Refuerzo
- Jeff Steele
- Brian R. Swanson
- Eda Tan
- David J. Thibodeau
- Andrew D. Toebben
- Denise G. Zack
- Mengxi Zhu
- Teresa-Judith (TJ) Chartrand
- Lisa Dunbar