## VIII. BRIDGE AND CONVERTIBLE DEBT FINANCINGS

<u>Subordination Agreements</u> – Regularly represented senior and subordinated lenders in connection with subordination and intercreditor agreements between senior lenders and convertible noteholders. (2012 - Present).

<u>Valdez</u> – Represented borrower in issuance of \$2.0 million of unsecured convertible promissory notes in connection with the acquisition and development of real property. (2018)

<u>Graphene</u> – Represented developer of graphene, a lightweight carbon material, in short term unsecured financing. (2018)

## **PCH** International

- Represented Ireland based manufacturer of electronics in the issuance of secured convertible notes. Negotiated intercreditor agreements with existing lenders. (2017)
- Represented Ireland based manufacturer of electronics in the restructuring of a \$40 million trade debt of a California flying drone manufacturer into a \$21 million transfer of inventory, a \$12 million secured convertible note and a \$7 million secured term loan, subordinated to an existing line of credit provided by Silicon Valley Bank. (2016)

<u>eTelequote</u> – Represented lenders in secured bridge loan to digital medical insurance agency. (2017)

One World Identity – Represented cybersecurity firm in an usecured bridge loan with warrants from investor. (2017)

## Toba Capital

- Represented investor in the purchase of secured convertible notes of a Cayman Islands data translation company. Negotiated subordination agreements with existing lenders. (2017)
- Represented investor in the acquisition of stock of the founders of a health care software company that provides patient retention and marketing services. The acquisition consideration included cash, notes and guarantees. (2016)
- Represented investor in the purchase of secured convertible notes of a data storage company. (2016)
- Represented investor in the secondary acquisition of distressed debt of a data migration company. (2016)

<u>All Power Labs</u> – Represented manufacturer of small scale gasification power in issuance of unsecured loans and equity. (2015 and 2017)

<u>MunkyFun</u> – Represented mobile video game company in issuance of convertible secured indebtedness and conversion thereof. (2015 and 2017).

<u>Mission Motorcycles</u> – Represented manufacturer of electric engines for high performance motorcycles in issuance of convertible secured indebtedness. (2014)

<u>Philo</u> – Represented television content distributer in issuance of convertible secured indebtedness, and related subordination agreement. (2014)

<u>TOTAL Energies Nouvelle Activités, USA</u> – Represented US subsidiary of French gas and power company in issuance of convertible secured indebtedness. (2013)

<u>Lions Gate Entertainment Inc.</u> - Represented Lions Gate, a public movie and television studio, in its redemption of \$60 million of convertible notes. (2012)

<u>Island Pacific</u> - Represented Golden Gate Capital, as lender, in a \$2 million secured subordinated bridge loan to obtain exclusivity in a potential purchase. (2005)