

# Commercial Lending, Structured Finance & Venture Debt

## Representing Lenders and Borrowers Across a Broad Range of Industries

VLP's Commercial Lending, Structured Finance and Venture Debt Practice Group is dedicated to representing banks and other institutional lenders, borrowers, private equity funds and venture capitalists in all aspects of structuring, negotiating, documenting, closing and working out loan, lease and other credit transactions. The group's attorneys represent lenders and borrowers in regard to loan transactions in a wide variety of industries and market segments, including the following:

- ➔ Early-stage and venture-backed technology companies
- ➔ Life sciences, biotech and healthcare companies
- ➔ Middle-market companies
- ➔ Later-stage companies
- ➔ Multi-national companies

## Assisting Clients in a Wide Array of Financial Transactions

Our Commercial Lending, Structured Finance and Venture Debt Practice Group is comprised of a team of highly skilled attorneys with diverse professional backgrounds and experiences. The group has over one hundred and fifty years of combined experience representing financial institutions, including five of the most prominent banks in the venture lending industry and two of the top five largest banks in the United States. These practitioners advise clients in a broad range of transaction types including:

- ➔ Asset-based loan transactions
- ➔ Growth capital facilities
- ➔ Equipment loans
- ➔ Equipment leases
- ➔ Capital call facilities
- ➔ Warehouse credit facilities
- ➔ Senior credit facilities
- ➔ Second-lien, mezzanine and multi-tiered debt transactions
- ➔ Acquisition financings
- ➔ Leveraged buy-outs
- ➔ Structured financings
- ➔ Project financings

- ➔ Letters of credit
- ➔ Loan transactions involving foreign entities
- ➔ Single lender transactions
- ➔ Co-Lender transactions
- ➔ Syndicated loan transactions

Attorneys within the group also handle true sale and non-consolidation structures and provide related opinions in connection with borrower-side representations. Our depth of experience has helped our firm develop a strong client base across the United States, including California, Colorado, District of Columbia, Georgia, Illinois, Maryland, Massachusetts, New York, North Carolina, Oregon, Texas, Utah, Washington, and Virginia.

The firm's finance and lending attorneys utilize the expertise of attorneys in other practice areas within VLP (including general corporate, public securities, mergers and acquisitions and intellectual property) when necessary to ensure the best possible service to our clients. This combination of in-depth experience and expertise allows us to deliver an extremely high level of quality and value to our clients.

## Practice Members

- ➔ Adam Ally
- ➔ Lee Conner
- ➔ Carrie Daniel
- ➔ Jacob Dy-Johnson
- ➔ Patrick W. Lawler
- ➔ David J. Lawson
- ➔ Denise G. Zack
- ➔ Davis Hall